



Job title	<i>General Manager</i>
Reports to	<i>President</i>

SUMMARY:

The General Manager directs and coordinates activities of, one or more departments, a major division of the business organization, and aids management in formulating and administering organization policies by performing the following duties personally or through subordinate managers. This is a ground floor startup of a new location of EnQuest.

ESSENTIAL FUNCTIONS:

- Responsible for establishing and building all key business functions of the new location and overseeing local services that are shared with other locations
- Build a service business to provide level 1 rebuild of and mechanical, electrical and hydraulic service of stimulation and completion equipment to the oilfield services industry
- Build a fabrication business including achieving certification to manufacture ASME pressure coded vessels and ASME B31.3 process piping. The fabrication business will compete in the fabrication of process equipment for the production, midstream and downstream industries
- Reviews analyses of activities, costs, operations and forecast data to determine department or division progress toward stated goals and objectives.
- Oversees key projects, processes and performance reports, data and analysis.
- Manages the manufacturing, materials, and service departments and reviews production and operating reports, resolves operational, manufacturing, and facility related issues to ensure minimum cost impacts and prevent operational delays to meet future growth.
- Reviews operations and plans to meet requirements for sales planning and to ascertain manufacturing or outsourcing requirements to develop new markets.
- Ensures increasing levels of customer and employee satisfaction while improving the efficiency of manpower, materials and machines.
- Manages policy deployment and accountability in the areas manufacturing techniques, quality, cost reduction, complete and on-time delivery, safety,

customer satisfaction, employee relations, visual controls and shop performance measures.

- Oversight of employee onboarding and dismissal.
- Consistently researching and developing new methods or avenues for future growth.
- Regular/daily interaction and relationship maintenance with customers and potential customers.
- Oversight and cost control of all site related vendors to ensure

QUALIFICATIONS:

- Minimum 10 years' experience
- Proficient in MS office
- Experience starting a business, new location for a business, or similar is preferred but not required
- Possess superior organizational and communication skills
- Demonstrate strong leadership skills
- Proactive, forward thinking nature
- Extensive experience in multi-departmental management
- Must be willing and able to train and mentor subordinate managers.
- Degree in Business Management or MBA is preferred but not required.
- Previous manufacturing or service business management within the oil & gas industry is preferred but not required.
- Knowledge of frac equipment manufacturing or repair is preferred but not required.
- Knowledge of structural and pipe vessel welding, fabrication, and testing is a plus.

Please send resumes to careers@EnQuest.US